



## 21 Laws of Leadership

### 1. The Law of the Lid

Leadership Ability Determines a Person's Level of Effectiveness

### 2. The Law of Influence

The True Measure of Leadership is Influence

### 3. The Law of Process

Leadership Develops Daily, Not in a Day

### 4. The Law of Navigation

Anyone Can Steer the Ship, but it Takes a Leader to Chart the Course

### 5. The Law of Addition

Leaders Add Value by Serving Others

### 6. The Law of Solid Ground

Trust is the Foundation of Leadership

### 7. The Law of Respect

People Naturally Follow Leaders Stronger Than Themselves

### 8. The Law of Intuition

Leaders Evaluate Everything with a Leadership Bias

### 9. The Law of Magnetism

Who You Are Is What You Attract

### 10. The Law of Connection

Leaders Touch a Heart Before They Ask for a Hand

### 11. The Law of the Inner Circle

A Leader's Potential Is Determined by Those Closest to Him

### 12. The Law of Empowerment

Only Secure Leaders Give Power to Others

### 13. The Law of the Picture

People Do What People See

### 14. The Law of Buy-in

People Buy into the Leader, Then the Vision

### 15. The Law of Victory

Leaders Find a Way for the Team to Win

### 16. The Law of the Big Mo

Momentum is a Leader's Best Friend

### 17. The Law of Priorities

Leaders Understand That Activity Is Not Necessarily Accomplishment

### 18. The Law of Sacrifice

A Leader Must Give Up to Go Up

### 19. The Law of Timing

When to Lead Is As Important As What to Do and Where to Go

### 20. The Law of Explosive Growth

To Multiply Growth -> Lead Leaders; To Add Growth -> Lead Followers

### 21. The Law of Legacy

A Leader's Lasting Value Is Measured by Succession